

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2020

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the **2020** calendar year, or tax year beginning and ending

B Check if applicable: Address change Name change Initial return Final return/terminated Amended return Application pending	C Name of organization TECHNOSERVE, INC.		D Employer identification number 13-2626135
	Doing business as		E Telephone number (202) 785-4515
	Number and street (or P.O. box if mail is not delivered to street address) 1777 NORTH KENT STREET	Room/suite 1100	
	City or town, state or province, country, and ZIP or foreign postal code ARLINGTON, VA 22209		G Gross receipts \$ 80,665,477.
F Name and address of principal officer: WILLIAM WARSHAUER SAME AS C ABOVE		H(a) Is this a group return for subordinates? Yes <input checked="" type="checkbox"/> No	
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527		H(b) Are all subordinates included? Yes No	
J Website: WWW.TECHNOSERVE.ORG		If "No," attach a list. See instructions	
K Form of organization: <input checked="" type="checkbox"/> Corporation Trust Association Other ▶		H(c) Group exemption number ▶	
L Year of formation: 1969		M State of legal domicile: NY	

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	25
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	24
	5 Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5	132
	6 Total number of volunteers (estimate if necessary)	6	36
	7 a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	84,664,274.	79,995,673.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	60,124.	93,747.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	289,664.	227,435.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,833,095.	348,622.
		86,847,157.	80,665,477.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	9,661,342.	10,772,426.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	39,133,449.	40,663,107.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	98,523.	91,619.
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 2,590,830.		
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	35,686,933.	27,695,557.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	84,580,247.	79,222,709.
19 Revenue less expenses. Subtract line 18 from line 12	2,266,910.	1,442,768.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	67,539,490.	75,594,959.
	22 Net assets or fund balances. Subtract line 21 from line 20	53,839,146.	60,565,252.
	13,700,344.	15,029,707.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	JEFFREY CHRISFIELD, CHIEF FINANCIAL OFFICER Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name YONG ZHANG, CPA	Preparer's signature <i>Yong Zhang</i>	Date 10/28/21	Check if self-employed <input type="checkbox"/>	PTIN P01249785
	Firm's name ▶ RSM US LLP	Firm's EIN ▶ 42-0714325		Phone no. 703-336-6400	
	Firm's address ▶ 1861 INTERNATIONAL DRIVE, SUITE 400 MCLEAN, VA 22102				

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission:
TECHNOSERVE WORKS WITH ENTERPRISING PEOPLE IN THE DEVELOPING WORLD TO
BUILD COMPETITIVE FARMS, BUSINESSES, AND INDUSTRIES.

2 Did the organization undertake any significant program services during the year which were not listed on the
prior Form 990 or 990-EZ? [] Yes [X] No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No
If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 65,297,929. including grants of \$ 10,772,426.) (Revenue \$ 93,747.)

SEE SCHEDULE O

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 65,297,929.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?	X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	X	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	X	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 22-38 covering various organizational requirements.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V [X]

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 1a, 1b, 1c regarding Form 1096 and backup withholding.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax returns, business income, foreign accounts, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year (25); 1b Enter the number of voting members included on line 1a, above, who are independent (24); 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? (X); 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? (X); 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? (X); 5 Did the organization become aware during the year of a significant diversion of the organization's assets? (X); 6 Did the organization have members or stockholders? (X); 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? (X); 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? (X); 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? (X); b Each committee with authority to act on behalf of the governing body? (X); 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O (X).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? (X); 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? (X); 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 (X); 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? (X); 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done (X); 13 Did the organization have a written whistleblower policy? (X); 14 Did the organization have a written document retention and destruction policy? (X); 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official (X); b Other officers or key employees of the organization (X); If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? (X); 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? (X).

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed SEE SCHEDULE O
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [X] Another's website [X] Upon request [] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records JEFFREY CHRISFIELD - 202-785-4515 1777 NORTH KENT STREET, NO. 1100, ARLINGTON, VA 22209

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) MICHAEL BUSH CO-CHAIR	3.00	X		X				0.	0.	0.
(2) RACHEL HINES CO-CHAIR	3.00	X		X				0.	0.	0.
(3) PAUL TIERNEY JR. CHAIRMAN EMERITUS	1.50	X						0.	0.	0.
(4) PETER FLAHERTY VICE CHAIRMAN	3.00	X		X				0.	0.	0.
(5) JENNIFER BULLARD BROGGINI SECRETARY	3.00	X		X				0.	0.	0.
(6) ROBERT MANLY TREASURER	3.00	X		X				0.	0.	0.
(7) MONICA ADRACTAS DIRECTOR	1.50	X						0.	0.	0.
(8) KANIKA BAHL DIRECTOR	1.50	X						0.	0.	0.
(9) SCOTT BAKER DIRECTOR	1.50	X						0.	0.	0.
(10) GERALD BALDWIN DIRECTOR	1.50	X						0.	0.	0.
(11) THOMAS BARRY DIRECTOR	1.50	X						0.	0.	0.
(12) ROBERT BECHEK DIRECTOR	1.50	X						0.	0.	0.
(13) ANTHONY BLOOM DIRECTOR	1.50	X						0.	0.	0.
(14) TITUS BRENNINKMEIJER DIRECTOR	1.50	X						0.	0.	0.
(15) LAURA CORB DIRECTOR	1.50	X						0.	0.	0.
(16) JEAN-MARC DUVOISIN DIRECTOR	1.50	X						0.	0.	0.
(17) RUSSELL FAUCETT DIRECTOR	1.50	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) MIA FUNT DIRECTOR	1.50	X						0.	0.	0.
(19) AEDHMAR HYNES DIRECTOR	1.50	X						0.	0.	0.
(20) TIMOTHY M. KINGSTON DIRECTOR	1.50	X						0.	0.	0.
(21) CHARLES MOORE DIRECTOR	1.50	X						0.	0.	0.
(22) MICHELLE PELUSO DIRECTOR	1.50	X						0.	0.	0.
(23) KURT PETERSON DIRECTOR	1.50	X						0.	0.	0.
(24) MICHAEL SPIES DIRECTOR	1.50	X						0.	0.	0.
(25) WILLIAM WARSHAUER PRESIDENT & CEO	40.00	X		X				407,581.	0.	59,975.
(26) JEFFREY CHRISFIELD CFO	40.00			X				266,995.	0.	50,035.
1b Subtotal								674,576.	0.	110,010.
c Total from continuation sheets to Part VII, Section A								3,691,969.	0.	509,215.
d Total (add lines 1b and 1c)								4,366,545.	0.	619,225.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **50**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
VEDDER PRICE PC 222 N LASALLE ST, CHICAGO, IL 60601	LEGAL SERVICES	685,289.
LATERITE LTD., 61 WEESPERSTRAAT, AMSTERDAM, NOORD, NETHERLANDS	MONITORING/EVALUATION/SURVEY SERVICES	454,976.
NATHANI LAW PRACTICE, PLLC, 1025 CONNECTICUT AVE NW, STE 1000, WASHINGTON, RSM US LLP	LEGAL SERVICES	208,830.
5155 PAYSHERE CIRCLE, CHICAGO, IL 60674	AUDIT AND TAX SERVICES	170,235.
IAN CRAIG MACKAY 3333 N ST NW APT #4, WASHINGTON, DC 20007	MONETIZATION SERVICES	161,047.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **6**

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(27) KINDRA HALVORSON CHIEF TRANSFORMATION OFFICER	40.00				X			257,362.	0.	58,427.
(28) LAWRENCE UMUNNA REGIONAL DIRECTOR, WEST AFRICA	40.00				X			247,598.	0.	33,087.
(29) SHAWN MOOD CHIEF HUMAN CAPITAL OFFICER	40.00				X			244,894.	0.	35,948.
(30) CHRIS DONOHUE (10/30/20) REGIONAL DIRECTOR, EAST AFRICA	40.00				X			230,091.	0.	18,164.
(31) PAMELA CHITENHE REGIONAL DIRECTOR, SOUTHERN AFRICA	40.00				X			229,916.	0.	29,524.
(32) PAUL STEWART GLOBAL COFFEE DIRECTOR	40.00				X			222,783.	0.	24,556.
(33) JOHN KEIGHTLEY VP, DEVELOPMENT & COMMUNICATION	40.00				X			221,632.	0.	54,690.
(34) KATARINA KAHLMANN CHIEF PROGRAM OFFICER	40.00				X			219,125.	0.	24,597.
(35) ANDREI BELYI VP, LATIN & CENTRAL AMERICA	40.00				X			214,845.	0.	27,270.
(36) JONATHAN BARNOW VP, STRATEGIC INITIATIVES	40.00				X			195,400.	0.	21,981.
(37) JUAN CARLOS THOMAS SENIOR DIRECTOR	40.00				X			192,992.	0.	47,730.
(38) MEFTHE TADESSE REGIONAL DIRECTOR, EAST AFRICA	40.00				X			191,458.	0.	26,655.
(39) JANE GROB FREY COUNTRY DIRECTOR	40.00					X		235,478.	0.	30,706.
(40) RIZWAN YUSUFALI REGIONAL PROGRAM DIRECTOR	40.00					X		212,540.	0.	29,148.
(41) JACOBUS JOHANNES VAN DER LAAN CHIEF OF PARTY	40.00					X		200,969.	0.	15,664.
(42) JONATHAN THOMAS CHIEF OF PARTY	40.00					X		187,691.	0.	15,660.
(43) JACOB ULRICH COUNTRY DIRECTOR	40.00					X		187,195.	0.	15,408.
Total to Part VII, Section A, line 1c								3,691,969.		509,215.

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e	24,525,260.				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	55,470,413.				
	g Noncash contributions included in lines 1a-1f	1g	\$ 14,488,022.				
	h Total. Add lines 1a-1f			79,995,673.			
Program Service Revenue	2 a PROGRAM INCOME	Business Code					
		900099	93,747.	93,747.			
	b						
	c						
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f			93,747.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		157,978.			157,978.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities	9,743.	59,714.		
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b	0.	0.			
	c Gain or (loss)	7c	9,743.	59,714.			
d Net gain or (loss)			69,457.		69,457.		
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a						
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a OTHER INCOME	Business Code					
		900099	348,622.			348,622.	
	b						
	c						
	d All other revenue						
e Total. Add lines 11a-11d			348,622.				
12 Total revenue. See instructions			80,665,477.	93,747.	0.	576,057.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	10,772,426.	10,772,426.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	3,996,875.	2,663,737.	927,070.	406,068.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	24,802,135.	20,265,248.	4,189,210.	347,677.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	1,920,452.	1,529,012.	341,177.	50,263.
9 Other employee benefits	7,879,905.	6,273,766.	1,399,902.	206,237.
10 Payroll taxes	2,063,740.	1,643,094.	366,633.	54,013.
11 Fees for services (nonemployees):				
a Management				
b Legal	1,296,337.	101,588.	1,193,062.	1,687.
c Accounting	424,704.	132,206.	292,498.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	91,619.			91,619.
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	10,168,246.	8,608,970.	473,193.	1,086,083.
12 Advertising and promotion	269,699.	143,657.	4,904.	121,138.
13 Office expenses	2,579,582.	2,352,502.	173,782.	53,298.
14 Information technology	1,067,145.	207,049.	762,576.	97,520.
15 Royalties				
16 Occupancy	2,235,973.	1,622,984.	612,989.	
17 Travel	3,514,351.	3,429,591.	70,114.	14,646.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings	247,639.	246,464.	1,100.	75.
20 Interest	83.	83.		
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	304,448.	19,813.	232,261.	52,374.
23 Insurance	297,183.	48,993.	248,190.	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a TRAINING	2,754,627.	2,754,565.	62.	
b VEHICLE OPERATIONS	1,679,062.	1,677,408.	1,654.	
c EQUIPMENTS	856,478.	804,773.	43,573.	8,132.
d _____				
e All other expenses _____				
25 Total functional expenses. Add lines 1 through 24e	79,222,709.	65,297,929.	11,333,950.	2,590,830.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	8,706,872.	1	18,716,748.
	2 Savings and temporary cash investments	43,349,965.	2	44,732,459.
	3 Pledges and grants receivable, net	9,209,904.	3	6,793,382.
	4 Accounts receivable, net	942,575.	4	826,940.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	1,859,557.	9	1,580,930.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 7,728,106.		
	b Less: accumulated depreciation	10b 5,454,806.	2,852,382.	10c 2,273,300.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11	616,047.	12	669,012.
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	2,188.	15	2,188.
16 Total assets. Add lines 1 through 15 (must equal line 33)	67,539,490.	16	75,594,959.	
Liabilities	17 Accounts payable and accrued expenses	5,946,368.	17	7,277,234.
	18 Grants payable		18	
	19 Deferred revenue	41,043,863.	19	45,961,078.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	6,848,915.	25	7,326,940.
	26 Total liabilities. Add lines 17 through 25	53,839,146.	26	60,565,252.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	10,334,320.	27	11,457,390.
	28 Net assets with donor restrictions	3,366,024.	28	3,572,317.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	13,700,344.	32	15,029,707.
33 Total liabilities and net assets/fund balances	67,539,490.	33	75,594,959.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	80,665,477.
2	Total expenses (must equal Part IX, column (A), line 25)	2	79,222,709.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,442,768.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	13,700,344.
5	Net unrealized gains (losses) on investments	5	10,013.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	-123,418.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	15,029,707.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant? _____
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant? _____
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____

	Yes	No
2a		X
2b	X	
2c	X	
3a	X	
3b	X	

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

2020

Open to Public
Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization: TECHNOSERVE, INC. Employer identification number: 13-2626135

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 [] A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
2 [] A school described in section 170(b)(1)(A)(ii).
3 [] A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
4 [] A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii).
5 [] An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv).
6 [] A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
7 [X] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi).
8 [] A community trust described in section 170(b)(1)(A)(vi).
9 [] An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture.
10 [] An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income.
11 [] An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
12 [] An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
a [] Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
b [] Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c [] Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d [] Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
e [] Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
f Enter the number of supported organizations []

Table with 6 columns: (i) Name of supported organization, (ii) EIN, (iii) Type of organization, (iv) Is the organization listed in your governing document?, (v) Amount of monetary support, (vi) Amount of other support. Includes a Total row at the bottom.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	82,689,895.	79,783,618.	85,974,826.	84,664,274.	79,995,673.	413,108,286.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	82,689,895.	79,783,618.	85,974,826.	84,664,274.	79,995,673.	413,108,286.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						51,698,879.
6 Public support. Subtract line 5 from line 4.						361,409,407.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	82,689,895.	79,783,618.	85,974,826.	84,664,274.	79,995,673.	413,108,286.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	75,542.	194,620.	685,166.	208,206.	157,978.	1,321,512.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	20,920.	1,060,372.	1,018,209.	1,833,095.	348,622.	4,281,218.
11 Total support. Add lines 7 through 10						418,711,016.
12 Gross receipts from related activities, etc. (see instructions)					12	446,758.
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f))	14	86.31 %
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	86.92 %
16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ►

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ►

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ►

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ►

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described in line 11a above?		
11b		
c A 35% controlled entity of a person described in line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.</i>		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
2		
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	Yes	No
2a		
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
2b		
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No" provide details in Part VI.</i>		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). **See instructions.**
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990 or 990-EZ) 2020

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

OTHER INCOME

2016 AMOUNT: \$ 20,920.

2017 AMOUNT: \$ 1,060,372.

2018 AMOUNT: \$ 929,144.

2019 AMOUNT: \$ 1,833,095.

2020 AMOUNT: \$ 348,622.

FUNDRAISING

2018 AMOUNT: \$ 89,065.

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

TECHNOSERVE, INC.

Employer identification number

13-2626135

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	<hr/> <hr/> <hr/>	\$ 14,402,179.	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
2	<hr/> <hr/> <hr/>	\$ 5,231,444.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	<hr/> <hr/> <hr/>	\$ 4,691,695.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	<hr/> <hr/> <hr/>	\$ 4,236,695.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5	<hr/> <hr/> <hr/>	\$ 3,490,767.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6	<hr/> <hr/> <hr/>	\$ 3,190,600.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization TECHNOSERVE, INC.	Employer identification number 13-2626135
--	---

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	<hr/> <hr/> <hr/>	\$ 2,791,007.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8	<hr/> <hr/> <hr/>	\$ 2,510,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
9	<hr/> <hr/> <hr/>	\$ 2,288,987.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
10	<hr/> <hr/> <hr/>	\$ 1,869,526.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
1	FOOD AID _____ _____ _____	\$ 14,402,179.	07/01/20
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____

Name of organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization: TECHNOSERVE, INC. Employer identification number: 13-2626135

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two Yes/No questions regarding donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Part II Conservation Easements. Includes checkboxes for purposes of easements, a table for lines 2a-2d (Total number, acreage, certified historic structures, and National Register listings), and questions 3-9 regarding modifications, monitoring, and reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Includes questions 1a and 1b regarding reporting requirements, and question 2 regarding financial gain reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange program
 - e** Other _____
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a** Board designated or quasi-endowment _____ %
 - b** Permanent endowment _____ %
 - c** Term endowment _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|---------------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4** Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		1,231,580.	263,281.	968,299.
d Equipment		4,489,879.	3,747,060.	742,819.
e Other		2,006,647.	1,444,465.	562,182.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				2,273,300.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) ACCRUED EMPLOYEE BENEFITS	4,010,578.
(3) DEFERRED RENT	2,333,599.
(4) DEFERRED LOAN GUARANTEES	982,763.
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	7,326,940.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	82,322,813.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	10,013.
b	Donated services and use of facilities	2b	1,780,591.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	-133,268.
e	Add lines 2a through 2d	2e	1,657,336.
3	Subtract line 2e from line 1	3	80,665,477.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	80,665,477.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	80,993,450.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	1,780,591.
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	1,780,591.
3	Subtract line 2e from line 1	3	79,212,859.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	9,850.
c	Add lines 4a and 4b	4c	9,850.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	79,222,709.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

TECHNOSERVE IS EXEMPT FROM THE PAYMENT OF TAXES ON INCOME OTHER THAN UNRELATED BUSINESS INCOME UNDER IRC SECTION 501(C)(3) AND IS NOT A PRIVATE FOUNDATION. TECHNOSERVE HAD NO NET UNRELATED BUSINESS INCOME FOR THE YEAR ENDED DECEMBER 31, 2020.

MANAGEMENT HAS EVALUATED TECHNOSERVE'S TAX POSITIONS AND HAS CONCLUDED THAT TECHNOSERVE HAS TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE DISCLOSURE. TECHNOSERVE FILES TAX RETURNS IN THE U.S. FEDERAL AND WASHINGTON, D.C. JURISDICTIONS. GENERALLY, TECHNOSERVE IS NO LONGER SUBJECT TO U.S. FEDERAL OR STATE AND LOCAL INCOME TAX EXAMINATIONS BY TAX AUTHORITIES FOR YEARS BEFORE 2017.

Part XIII Supplemental Information *(continued)*

PART XI, LINE 2D - OTHER ADJUSTMENTS:

CURRENCY TRANSLATION ADJUSTMENT -133,268.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

REFUND OF GRANT 9,850.

**SCHEDULE F
(Form 990)**

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

TECHNOSERVE, INC.

Employer identification number

13-2626135

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
CENTRAL AMERICA AND THE CARIBBEAN			GRANTMAKING		4,216,191.
CENTRAL AMERICA AND THE CARIBBEAN	7	194	PROGRAM SERVICE	AGRICULTURAL AND ENTREPRENEURSHIP ASSISTANCE	8,262,909.
NORTH AMERICA			GRANTMAKING		252,820.
NORTH AMERICA	2	183	PROGRAM SERVICE	AGRICULTURAL AND ENTREPRENEURSHIP ASSISTANCE	3,693,783.
SOUTH AMERICA	9	98	PROGRAM SERVICE	AGRICULTURAL AND ENTREPRENEURSHIP ASSISTANCE	5,042,525.
SOUTH AMERICA			GRANTMAKING		205,342.
SOUTH ASIA	8	245	PROGRAM SERVICE	AGRICULTURAL AND ENTREPRENEURSHIP ASSISTANCE	3,112,851.
SUB-SAHARAN AFRICA			GRANTMAKING		6,098,073.
3 a Subtotal	26	720			30,884,494.
b Total from continuation sheets to Part I	36	926			35,089,978.
c Totals (add lines 3a and 3b)	62	1646			65,974,472.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2020

Part I **Continuation of Activities per Region.** (Schedule F (Form 990), Part I, line 3)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SUB-SAHARAN AFRICA	36	926	PROGRAM SERVICE	AGRICULTURAL AND ENTREPRENEURSHIP ASSISTANCE	35,089,978.
Totals	36	926			35,089,978.

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		CENTRAL AMERICA AND THE CARIBBEAN	DEVLPMT. AGRO-FOOD CHAINS SUSTAN LIVESTOCK/MARANON	57,243.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	DEVLPMT. ECOTOURISM PRODUCERS CHAINS	40,575.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	DEVLPMT. OF SUSTAINABLE LIVESTOCK CHAIN	29,537.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	SILVOPASTORAL LIVESTOCK PRODUCTION SYSTEM	43,314.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	SUSTAINABLE RENOVATION FUND	11,262.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	DEVLPMT SUSTAINABLE EMPLOYMENT WITH WOMEN PARTICIP	9,206.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	DEVLPMT. OF SUSTAINABLE LIVESTOCK CHAIN-GULFREGION	42,209.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	TECHNICAL ASSISTANCE TO CAJAS RURALES-HN	282,767.	CHECK/WIRE	0.		

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as a tax exempt 501(c)(3) organization by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter **58**

3 Enter total number of other organizations or entities **0**

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		CENTRAL AMERICA AND THE CARIBBEAN	TECHNICAL TRAINING ASSISTANCE	50,150.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	SMART CLIMATE AGRICULTURE	178,165.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	INCREASE CACAO PRODUCTION & TRADE IN LATIN AMERICA	2,448,621.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	LEGUME INNOVATION LABORATORY	181,949.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	DEVLPMT. ECOTOURISM, CASHEW AND SUSTAINABLE LIVEST	57,578.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	ACCESS TO FINANCE STRATEGIES FOR COFFEE FARMERS	257,010.	CHECK/WIRE	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	COFFEE RESEARCH - CA	525,427.	CHECK/WIRE	0.		
		NORTH AMERICA	COVID-19 SUPPORT TO ENHANCE TECH/ECON PERFORMANCE	28,095.	CHECK/WIRE	0.		
		NORTH AMERICA	TRAINING CAPACITY DEVELOPMENT	39,255.	CHECK/WIRE	0.		

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		NORTH AMERICA	CAPACITY BUILDING	154,320.	CHECK/WIRE	0.		
		NORTH AMERICA	TRAINING AND CAPACITY BUILDING SUBAWARD	28,281.	CHECK/WIRE	0.		
		SOUTH AMERICA	TA TO COFFEE PRODUCERS	108,362.	CHECK/WIRE	0.		
		SOUTH AMERICA	TECHNOLOGY SCALE UP	49,332.	CHECK/WIRE	0.		
		SOUTH AMERICA	COFFEE NURSERIES AND ON FARM TRIALS	47,648.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	DIGITAL TRAINING MATERIAL	27,779.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	BBTV BANANA PREVENTION - GRANT NO. 19	367,889.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	BASELINE DATA AND M&E - CATALISA SUBAWARD NO. 1	400,142.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	BENIBIZ PROJECT PARTNERSHIP - NUTRITION	307,511.	CHECK/WIRE	0.		

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	SWEET BENIN MARKETING AND DISTRIBUTION	150,518.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	EQUIPMENT AND SUPPLIES FOR AG DISTRIBUTION CENTER	34,658.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	CASHEW FARMER TRAINING	1,269,045.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	COFFEE IN FOREST AREAS	38,693.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	INFORMATION TECHNOLOGY SOLUTIONS FOR CASHEW FARMER	49,776.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	EXPANSION OF BROILERS - MEDIUM-MICRO GRANT NO. 8	7,753.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	CHARITABLE FUND FOR MICROENTERPRISES	1,836,703.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	STRENGTHEN ENVIRONMENT FOR FOOD FORTIFICATION	102,088.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	TECHNOLOGY TRANSFER OF RICE PRODUCTION - PILOT -MZ	10,808.	CHECK/WIRE	0.		

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	DEMONSTRATION MACHINERY FOR MACHINERY PARK	30,995.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	IMPROVE SMALL FARME ACCESS TO HORTICULTURAL TECH.	120,858.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	IN-KIND EQUIPMENT SUPPORT	152,894.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	CHICKEN LAYERS AND EQUIPMENT	12,982.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	DEMONSTRATION SITE FOR POULTRY PRODUCTION AND FEED	8,436.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	FRESH VEG FACILITY - CATALISA AGBIZ GRANT NO. 001	12,001.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	POULTRY IMPROVEMENT PROJECT	19,182.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	DEVELOP PRIVATE SECTOR LINKAGES AND MARKETS	68,663.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	PURCHASE OF MICRO JET SYSTEM	6,177.	CHECK/WIRE	0.		

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	PURCHASE OF EQUIP TO ESTABLISH ABATOIR	66,872.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	PURCHASE OF EQUIP TO ESTABLISH ABATOIR	60,607.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	CASHEW APPLE PROCESSING	77,213.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	RADIO AND TELEVISION TRAININGS	34,612.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	POULTRY AND FEED STRUCTURE	20,104.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	DEVELOP AND REINFORCE CASHEW PRODUCTION ZONES	16,723.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	AGTECH INTERFACE NETWORK AND TRAININGTOOLKITS	28,515.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	INCREASE BUSINESS AND ATF SUPPORT	346,949.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	TECHNICAL ADVISORY SUPPORT- PROSPER CASHEW PROJECT	37,236.	CHECK/WIRE	0.		

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	CONSTRUCTION OF POULTRY HOUSING	38,173.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	OPERATIONAL GRANT FOR POULTRY VC	22,028.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	EQUIPMENT FOR DRY ROASTING LINE FOR CASHEW FLOUR	220,752.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	INCREASE INPUTS & MARKET ACCESS TO VEG PRODUCERS	52,443.	CHECK/WIRE	0.		
		SUB-SAHARAN AFRICA	NEW DEMONSTRATION PLOT FOR IRRIGATION DEMOS	21,609.	CHECK/WIRE	0.		

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:

TECHNOSERVE MAINTAINS OFFICES IN COUNTRIES WHERE PROGRAMS/PROJECTS ARE CONDUCTED. EACH OFFICE MAINTAINS ACCOUNTING RECORDS TO RECORD THE USE OF ALL FUNDS PROVIDED. A SYSTEM OF INTERNAL CONTROLS EXISTS TO ENSURE THAT ALL TRANSACTIONS ARE RECORDED PROPERLY. ADDITIONALLY, TECHNOSERVE CONDUCTS INTERNAL AUDITS AND REVIEWS TO ENSURE THAT CONTROLS ARE FOLLOWED AND TRANSACTIONS ARE PROPERLY RECORDED.

PART I, LINE 3:

THE ORGANIZATION USES GAAP TO REPORT EXPENDITURES IN A FOREIGN REGION.

SCHEDULE G
(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization <p>TECHNOSERVE, INC.</p>	Employer identification number 13-2626135
--	--

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- | | |
|--|---|
| a <input checked="checked" type="checkbox"/> Mail solicitations
b <input checked="checked" type="checkbox"/> Internet and email solicitations
c <input checked="checked" type="checkbox"/> Phone solicitations
d <input checked="checked" type="checkbox"/> In-person solicitations | e <input checked="checked" type="checkbox"/> Solicitation of non-government grants
f <input checked="checked" type="checkbox"/> Solicitation of government grants
g <input checked="checked" type="checkbox"/> Special fundraising events |
|--|---|

2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
FAIRCOM - 12 WEST 27TH STREET, 13TH FLOOR, NEW YORK,	DIRECT MAIL/ONLINE FUNDRAISING		X	802,405.	91,619.	710,786.
Total				802,405.	91,619.	710,786.

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO
MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY
DC

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts				
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				
	11 Net income summary. Subtract line 10 from line 3, column (d)				

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d)					
8 Net gaming income summary. Subtract line 7 from line 1, column (d)					

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

- 11 Does the organization conduct gaming activities with nonmembers? Yes No
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? Yes No
- 13 Indicate the percentage of gaming activity conducted in:

a The organization's facility	13a	%
b An outside facility	13b	%
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No
- b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____
- c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

- Director/officer
- Employee
- Independent contractor

17 Mandatory distributions:

- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No
- b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:

(I) NAME OF FUNDRAISER: FAIRCOM

(I) ADDRESS OF FUNDRAISER:

12 WEST 27TH STREET, 13TH FLOOR, NEW YORK, NY 10001

SCHEDULE G, PART I, LINE 2

FAIRCOM WAS RETAINED AS FUNDRAISING COUNSEL FOR TECHNOSERVE'S DIRECT MAIL AND PRINTING PROGRAM. ALL CONTRIBUTIONS ARE DELIVERED DIRECTLY TO

Part IV Supplemental Information *(continued)*

TECHNOSERVE. TECHNOSERVE PAYS FAIRCOM DIRECTLY FOR ITS ADVISORY AND

PRINTING SERVICES.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

2020

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization
TECHNOSERVE, INC.

Employer identification number
13-2626135

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|---|---|
| <input type="checkbox"/> First-class or charter travel | <input checked="" type="checkbox"/> Housing allowance or residence for personal use |
| <input checked="" type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input checked="" type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
b Participate in or receive payment from a supplemental nonqualified retirement plan?
c Participate in or receive payment from an equity-based compensation arrangement?
 If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
b Any related organization?
 If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
b Any related organization?
 If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b	X	
2	X	
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) WILLIAM WARSHAUER PRESIDENT & CEO	(i)	405,775.	0.	1,806.	33,600.	26,375.	467,556.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) JEFFREY CHRISFIELD CFO	(i)	266,575.	0.	420.	22,500.	27,535.	317,030.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) KINDRA HALVORSON CHIEF TRANSFORMATION OFFICER	(i)	253,737.	0.	3,625.	29,741.	28,686.	315,789.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) LAWRENCE UMUNNA REGIONAL DIRECTOR, WEST AFRICA	(i)	198,598.	2,702.	46,298.	16,943.	16,144.	280,685.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) SHAWN MOOD CHIEF HUMAN CAPITAL OFFICER	(i)	243,968.	0.	926.	9,100.	26,848.	280,842.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) CHRIS DONOHUE (10/30/20) REGIONAL DIRECTOR, EAST AFRICA	(i)	174,027.	0.	56,064.	17,046.	1,118.	248,255.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) PAMELA CHITENHE REGIONAL DIRECTOR, SOUTHERN AFRICA	(i)	229,916.	0.	0.	23,965.	5,559.	259,440.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) PAUL STEWART GLOBAL COFFEE DIRECTOR	(i)	167,583.	0.	55,200.	19,132.	5,424.	247,339.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) JOHN KEIGHTLEY VP, DEVELOPMENT & COMMUNICATION	(i)	220,666.	0.	966.	26,133.	28,557.	276,322.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) KATARINA KAHLMANN CHIEF PROGRAM OFFICER	(i)	203,778.	15,000.	347.	0.	24,597.	243,722.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) ANDREI BELYI VP, LATIN & CENTRAL AMERICA	(i)	192,314.	0.	22,531.	20,674.	6,596.	242,115.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) JONATHAN BARROW VP, STRATEGIC INITIATIVES	(i)	195,400.	0.	0.	16,446.	5,535.	217,381.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) JUAN CARLOS THOMAS SENIOR DIRECTOR	(i)	186,689.	0.	6,303.	19,874.	27,856.	240,722.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) MEFTHE TADESSE REGIONAL DIRECTOR, EAST AFRICA	(i)	165,837.	0.	25,621.	16,947.	9,708.	218,113.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(15) JANE GROB FREY COUNTRY DIRECTOR	(i)	137,177.	0.	98,301.	13,788.	16,918.	266,184.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(16) RIZWAN YUSUFALI REGIONAL PROGRAM DIRECTOR	(i)	122,952.	0.	89,588.	13,422.	15,726.	241,688.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(17) JACOBUS JOHANNES VAN DER LAAN CHIEF OF PARTY	(i)	135,000.	0.	65,969.	15,160.	504.	216,633.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(18) JONATHAN THOMAS CHIEF OF PARTY	(i)	104,061.	0.	83,630.	11,360.	4,300.	203,351.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(19) JACOB ULRICH COUNTRY DIRECTOR	(i)	123,062.	0.	64,133.	12,556.	2,852.	202,603.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 1A:

HOUSING ALLOWANCE

EXPAT EMPLOYEES GENERALLY ARE PROVIDED HOUSING AT POST OR RECEIVE A HOUSING ALLOWANCE THAT IS DESIGNED TO SUBSIDIZE THE COST OF MODERATE HOUSING DURING THEIR ASSIGNMENT. TECHNOSERVE GENERALLY FOLLOWS THE US DEPARTMENT OF STATE TO DETERMINE LOCAL HOUSING ALLOWANCES.

SECURITY

IN THOSE COUNTRIES IN WHICH THERE ARE SECURITY CONCERNS, THE COUNTRY OFFICE WILL RECOMMEND AND AUTHORIZE EXPAT EMPLOYEES TO INSTALL SECURITY DEVICES OR CONTRACT A SECURITY SERVICE (PREFERABLY A COMPANY AND NOT AN INDIVIDUAL GUARD). SECURITY-RELATED EXPENSES ARE GENERALLY ARRANGED BY THE EXPAT EMPLOYEE THROUGH STANDARD PROCUREMENT PROCEDURES, NORMALLY REQUIRING OBTAINING THREE COMPETITIVE QUOTES, TO THE DEGREE POSSIBLE.

BELOW ARE EMPLOYEES LISTED ON PART VII WHO RECEIVED HOUSING ALLOWANCE DURING THE YEAR:

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

LARRY UMUNNA: \$42,089

CHRIS DONOHUE: \$29,962

PAUL STEWART: \$30,000

RIZWAN YUSUFALI: \$34,960

JACOBUS JOHANNES VAN DER LAAN: \$16,375

JONATHAN THOMAS: \$20,773

JACOB ULRICH: \$17,025

ANNUAL TRAVEL ALLOWANCE:

TECHNOSERVE WILL ASSIST THE EMPLOYEE (EXPATRIATE OR THIRD COUNTRY NATIONAL

EMPLOYEE WORKING OVERSEAS) AND FAMILY (INCLUDING CHILDREN UP TO A MAXIMUM

AGE OF 18) RESIDING AT POST WITH AN ANNUAL ALLOWANCE (TO ASSIST WITH ONE

TRIP ONLY), SHOULD THEY DECIDE TO TAKE TIME AWAY FROM POST. THIS ALLOWANCE

IS PAID BASED ON ACTUAL EXPENSES INCURRED, UP TO CERTAIN LIMITS. THE

MAXIMUM ANNUAL REIMBURSABLE AMOUNT IS \$1,750 PER ELIGIBLE EMPLOYEE AND/OR

DEPENDENT: THESE ALLOWANCES APPLY TO EITHER ECONOMY CLASS AIRFARE OR THE

REIMBURSEMENT OF MILEAGE FOR EMPLOYEES. LIKE OTHER ALLOWANCES, THIS

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PAYMENT MAY BE SUBJECT TO TAXATION.

THE FOLLOWING EMPLOYEES RECEIVED TAX INDEMNIFICATION AND GROSS-UP PAYMENTS,

WHICH ARE TAXABLE:

CHRIS DONOHUE: \$18,817

JANE GROB FREY : \$52,631

RIZWAN YUSUFALI: \$22,028

JACOB ULRICH: \$47,108

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization **TECHNOSERVE, INC.** Employer identification number **13-2626135**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	19	85,843.	FMV
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other (GOVERNMENT FO)	X	1	14,402,179.	SELLING PRICE
26 Other ()				
27 Other ()				
28 Other ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	X	
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, LINE 32B:

TECHNOSERVE HIRED A CONTRACTOR/SALES AGENT TO HELP WITH THE TENDER AND

SELLING PROCESS OF EACH OF THE SHIPMENTS OF THE COMMODITY DONATED BY

U.S.DEPARTMENT OF AGRICULTURE.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

TECHNOSERVE, INC.

Employer identification number

13-2626135

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

TECHNOSERVE WORKS WITH ENTERPRISING PEOPLE IN THE DEVELOPING WORLD TO

BUILD COMPETITIVE FARMS, BUSINESSES, AND INDUSTRIES.

FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE:

TECHNOSERVE WORKS WITH ENTERPRISING MEN AND WOMEN IN THE DEVELOPING

WORLD TO BUILD COMPETITIVE FARMS, BUSINESSES, AND INDUSTRIES. A

NONPROFIT ORGANIZATION OPERATING IN 29 COUNTRIES, TECHNOSERVE IS A

LEADER IN HARNESSING THE POWER OF THE PRIVATE SECTOR TO HELP PEOPLE

LIFT THEMSELVES OUT OF POVERTY. BY LINKING PEOPLE TO INFORMATION,

CAPITAL, AND MARKETS, WE HAVE HELPED MILLIONS TO CREATE LASTING

PROSPERITY FOR THEIR FAMILIES AND COMMUNITIES.

FOUNDED OVER 50 YEARS AGO, TECHNOSERVE HAS BEEN NAMED THE #1 NONPROFIT

FOR FIGHTING POVERTY BY AN CHARITY RATINGS AGENCY.

DURING THE COURSE OF 2020, OUR WORK BENEFITED 298,000 FARMERS,

BUSINESSES, AND EMPLOYEES, IMPROVING THE LIVES OF AN ESTIMATED 1.3

MILLION HOUSEHOLD MEMBERS. WE HELPED THESE BENEFICIARIES GENERATE MORE

THAN \$188 MILLION IN ADDITIONAL REVENUE AND WAGES. WOMEN'S ECONOMIC

EMPOWERMENT IS A CENTRAL FOCUS OF TECHNOSERVE'S WORK, AND 39% OF ALL OF

OUR BENEFICIARIES WERE WOMEN IN 2020.

BELOW, WE PROVIDE UPDATES FROM SEVERAL KEY PROJECTS AND PRACTICES,

REPRESENTING A CROSS-SECTION OF TECHNOSERVE'S WORK IN AGRICULTURAL

VALUE CHAINS AND ENTREPRENEURSHIP AROUND THE WORLD:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

Name of the organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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RESPONDING TO THE COVID-19 PANDEMIC, WHICH HAD ENORMOUS ECONOMIC CONSEQUENCES FOR ENTREPRENEURS, TECHNOSERVE AND THE MASTERCARD FOUNDATION LAUNCHED THE THE MICRO-ENTERPRISES STRENGTHENED FOR PANDEMIC ADAPTATION AND RESILIENCE IN KENYA (MSPARK) PROGRAM. OVER THE COURSE OF A YEAR, THE PROGRAM IS HELPING 28,000 MICRO-ENTREPRENEURS BY PROVIDING REMOTE, DIGITAL TRAINING ON SKILLS AND TECHNIQUES TO NAVIGATE THE CRISIS AND FACILITATING ACCESS TO FINANCING TO HELP THEIR BUSINESSES RECOVER.

IN BENIN, TECHNOSERVE IS LEADING THE BENINCAJU PROJECT, WHICH WAS LAUNCHED IN 2016 AND IS FUNDED BY THE U.S. DEPARTMENT OF AGRICULTURE (USDA). BY PROVIDING AGRONOMY TRAINING TO FARMERS, BUILDING THE CAPACITY OF CASHEW-NUT AND CASHEW-APPLE PROCESSORS, HARNESSING NEW TECHNOLOGY, AND IMPROVING ACCESS TO FINANCE AND MARKETS, THE PROGRAM IS HELPING TO MAKE THE CASHEW SECTOR AN ENGINE FOR BENIN'S ECONOMIC DEVELOPMENT. TO DATE, THE PROGRAM HAS PROVIDED TRAINING TO MORE THAN 75,000 FARMERS AND HAS HELPED PARTICIPANTS TO SELL NEARLY \$80 MILLION OF RAW CASHEW NUTS.

WITH THE SUPPORT OF THE USDA AND THE WEHUBIT PROGRAM OF THE BELGIUM DEVELOPMENT AGENCY ENABEL, , TECHNOSERVE IS ALSO PILOTING THE USE OF NEW TECHNOLOGIES TO SUPPORT THE LIVELIHOODS OF BENIN'S CASHEW FARMERS. THE ORGANIZATION IS USING DRONE AND SATELLITE TECHNOLOGY, COUPLED WITH MACHINE LEARNING, TO CREATE THE FIRST COMPREHENSIVE MAP OF BENIN'S CASHEW FARMERS, ALLOWING TRAINING, EXTENSION WORKERS, AND OTHER RESOURCES TO BE DEPLOYED WHERE THEY ARE MOST NEEDED. IT HAS ALSO DEVELOPED CHATBOTS THAT HELP EXTENSION WORKERS PROVIDE MORE IMPACTFUL

Name of the organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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GUIDANCE TO FARMERS.

FROM HONDURAS TO ZIMBABWE AND PERU TO ETHIOPIA, TECHNOSERVE IS WORKING

TO BUILD A SUSTAINABLE GLOBAL COFFEE SECTOR. TECHNOSERVE'S PROGRAMS

HELP FARMERS IMPROVE THE QUALITY AND YIELDS OF THEIR COFFEE AND

STRENGTHEN THE VALUE CHAIN, HELPING TO ENSURE THAT COFFEE GROWERS EARN

BETTER PRICES AND IMPROVE THE RESILIENCE OF THEIR FARMS. IN 2020,

TECHNOSERVE'S COFFEE PROGRAMS HELPED 77,918 FARMERS EARN MORE THAN \$42

MILLION IN ADDITIONAL INCOME.

THE STRENGTHENING AFRICAN PROCESSORS OF FORTIFIED FOODS (SAPFF)

PROGRAM, A PARTNERSHIP BETWEEN TECHNOSERVE, PARTNERS IN FOOD SOLUTIONS,

AND THE BILL & MELINDA GATES FOUNDATION, IS WORKING TO BOOST NUTRITION

AND FOOD SECURITY BY IMPROVING CONSUMER ACCESS TO FORTIFIED FOOD IN

NIGERIA, KENYA, AND TANZANIA. THE PROGRAM WORKS WITH FOOD PROCESSORS TO

ADOPT FOOD FORTIFICATION AND INCREASE THEIR CAPACITY TO PRODUCE SAFE,

NUTRITIOUS FOOD. IN 2020, SAPFF CONVENED THE 3RD ANNUAL NIGERIA FOOD

PROCESSING AND LEADERSHIP FORUM, WHERE IT WAS ANNOUNCED THAT THE

PROGRAM'S PRIVATE-SECTOR PARTNERS HAD INCREASED THE COUNTRY'S SUPPLY OF

FORTIFIED WHEAT FLOUR BY 68% FROM 2018 ENOUGH TO REACH AN ADDITIONAL

73.5 MILLION PEOPLE AND TRIPLED THE SUPPLY OF FORTIFIED SUGAR, HELPING

TO REACH AN ADDITIONAL 125 MILLION NIGERIANS.

TECHNOSERVE'S ENTREPRENEURSHIP PRACTICE SUPPORTS THE MICRO, SMALL, AND

GROWING BUSINESSES THAT CREATE EMPLOYMENT AND ECONOMIC ACTIVITY IN

LOCAL COMMUNITIES AND HAVE PROVIDED ESSENTIAL GOODS AND SERVICES AMID

THE COVID-19 PANDEMIC. USING CAREFUL ADAPTATION, A MARKET-DRIVEN

APPROACH, EFFECTIVE CAPACITY DEVELOPMENT, AND RIGOROUS MEASUREMENT AND

Name of the organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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CONTINUOUS LEARNING, THIS WORK HELPED 63,000 PEOPLE EARN AN ADDITIONAL \$97 MILLION AMID THE PANDEMIC IN 2020.

FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES:

- CHILE, COLOMBIA, EL SALVADOR, GHANA,
- GUATEMALA, HONDURAS, KENYA, MOZAMBIQUE,
- NICARAGUA, SWAZILAND, PERU, RWANDA,
- SOUTH AFRICA, TANZANIA, UGANDA, ZAMBIA,
- COTE D IVOIRE, NIGERIA, ETHIOPIA, ZIMBABWE,
- MEXICO, BENIN, BRAZIL, BOTSWANA,
- INDIA, MALAWI, SOUTH SUDAN

FORM 990, PART VI, SECTION A, LINE 4:

DURING 2020, THE FOLLOWING TECHNOSERVE BYLAWS WERE AMENDED AND RESTATED.

ARTICLE V COMMITTEES

1. EXECUTIVE COMMITTEE. SUBJECT TO THE LIMITATIONS OF AUTHORITY SET FORTH

IN SECTION 712(A) OF THE NEW YORK NOT-FOR-PROFIT-CORPORATION LAW (N-PCL

712(A)), AN EXECUTIVE COMMITTEE SHALL BE APPOINTED TO ACT IN THE PLACE OF

THE BOARD OF DIRECTORS WHEN AUTHORITY IS DESIGNATED BY THE BOARD OR WHEN

THE BOARD IS NOT IN SESSION. THE EXECUTIVE COMMITTEE SHALL KEEP REGULAR

MINUTES OF ITS PROCEEDINGS, AND ALL ACTION BY THE EXECUTIVE COMMITTEE SHALL

BE REPORTED AT EACH REGULAR OR SPECIAL MEETING OF THE BOARD OF DIRECTORS

IMMEDIATELY FOLLOWING SUCH ACTION. THE EXECUTIVE COMMITTEE SHALL CONSIST OF

AT LEAST THREE DIRECTORS, INCLUDING THE CHAIR AND THE VICE CHAIR. EACH

MEMBER OF THE EXECUTIVE COMMITTEE SHALL BE ELECTED ANNUALLY BY A MAJORITY

Name of the organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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VOTE OF THE MEMBERS OF THE BOARD OF DIRECTORS THEN IN OFFICE TO
SERVE UNTIL THE EARLIER OF THE ELECTION OF A SUCCESSOR OR THE END OF THE
DIRECTOR'S TERM ON THE BOARD OF DIRECTORS.

ARTICLE VI CONFLICTS OF INTEREST

IN ORDER TO PROTECT THE CORPORATION AGAINST ANY REAL OR POTENTIAL CONFLICTS
OF INTEREST, THE BOARD OF DIRECTORS SHALL ADOPT A WRITTEN CONFLICT OF
INTEREST POLICY THAT WILL GOVERN THE INDEPENDENCE OF DIRECTORS, OFFICERS
AND KEY PERSONS AS WELL AS TRANSACTIONS IN WHICH DIRECTORS, OFFICERS AND
KEY PERSONS HAVE A FINANCIAL INTEREST. ANY DIRECTOR, OFFICER OR KEY PERSON
WHO HAS AN INTEREST IN A RELATED PARTY TRANSACTION SHALL DISCLOSE IN GOOD
FAITH TO THE BOARD OF DIRECTORS, OR AN
AUTHORIZED COMMITTEE THEREOF, THE MATERIAL FACTS CONCERNING SUCH INTEREST.

FORM 990, PART VI, SECTION B, LINE 11B:

THE DRAFT FORM 990 IS PREPARED AND REVIEWED INTERNALLY BY SENIOR MANAGEMENT
AND PROVIDED TO THE AUDIT COMMITTEE FOR REVIEW. THE FINAL FORM 990 IS
DISTRIBUTED TO THE BOARD OF DIRECTORS PRIOR TO FILING WITH THE INTERNAL
REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C:

TECHNOSERVE'S CONFLICT OF INTEREST POLICY REQUIRES EACH DIRECTOR, OFFICER
AND KEY EMPLOYEE TO DISCLOSE ANY POTENTIAL CONFLICT OF INTEREST AND RECUSE
HIM/HER SELF FROM ANY INVOLVEMENT IN A DECISION IN WHICH THE INDIVIDUAL HAS
OR MAY HAVE A CONFLICT OF INTEREST. ON AN ANNUAL BASIS, EACH DIRECTOR,
OFFICER AND KEY EMPLOYEE IS REQUIRED TO COMPLETE A STATEMENT THAT INCLUDES
AN ACKNOWLEDGEMENT THAT THE INDIVIDUAL HAS READ AND UNDERSTANDS THE POLICY,

Name of the organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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AGREES TO ABIDE BY THE POLICY AND DISCLOSES ANY CONFLICTS. IN ADDITION, THE

ORGANIZATION HAS A POLICY THAT CLARIFIES THE PROCESS IN WHICH EMPLOYEES,

VOLUNTEERS AND CONSULTANTS MAY DISCLOSE ANY POSSIBLE CONFLICTS OF INTEREST.

FORM 990, PART VI, SECTION B, LINE 15:

THE CHIEF HUMAN CAPITAL OFFICER CONDUCTS REVIEWS OF COMPENSATION INCLUDING

BENCHMARKING AGAINST OTHER NON-PROFIT ORGANIZATIONS. SENIOR MANAGEMENT

SALARIES AND INCREASES ARE PRESENTED TO AND SUBJECT TO APPROVAL BY THE

COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL, AK, AZ, AR, CA, CO, CT, DC, FL, GA, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE

NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY, HI, DE,

ID

FORM 990, PART VI, SECTION C, LINE 19:

FINANCIAL STATEMENTS, CONFLICT OF INTEREST POLICY AND GOVERNING DOCUMENTS

ARE AVAILABLE UPON REQUEST FOR THE SAME PERIOD OF DISCLOSURE AS SET FORTH

IN SECTION 6104(D). THE ORGANIZATION'S MOST RECENT FORM 990 IS ALSO

AVAILABLE ON ITS WEBSITE AT WWW.TECHNOSERVE.ORG.

FORM 990, PART IX, LINE 11G, OTHER FEES:

PROFESSIONAL SERVICES:

PROGRAM SERVICE EXPENSES	8,608,970.
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MANAGEMENT AND GENERAL EXPENSES	473,193.
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FUNDRAISING EXPENSES	1,086,083.
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TOTAL EXPENSES	10,168,246.
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TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	10,168,246.
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Name of the organization TECHNOSERVE, INC.	Employer identification number 13-2626135
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FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

CURRENCY TRANSLATION ADJUSTMENTS -133,268.

REFUND OF GRANT 9,850.

TOTAL TO FORM 990, PART XI, LINE 9 -123,418.

FORM 990, PART XII, LINE 2C

THE PROCESS FOR OVERSEEING THE AUDIT OF THE FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT THAT AUDITED THE FINANCIAL STATEMENTS HAS BEEN CONSISTENT WITH PRIOR YEARS.

FORM 990, PART I, LINE 5

TECHNOSERVE WORLDWIDE NUMBER OF EMPLOYEES DURING THE 2020 IS 1,778, PART I LINE 5 SHOWS 132, FOR WHICH THE ORGANIZATION HAS ISSUED CORRESPONDING W-2S.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

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2020

Open to Public Inspection

Name of the organization: **TECHNOSERVE, INC.**
Employer identification number: **13-2626135**

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
ASSOCIACAO TECHNOSERVE BRAZIL - 98-1564006 R. FAUSTOLO, 1861 CJ 2 SL 01, LAPA SAO PAULO, BRAZIL	DEVELOPMENT	BRAZIL	-127,142.	306,837.	TECHNOSERVE INC.
FUNDACION TECHNOSERVE CHILE - 98-1563991 HUELEN N191 OFFICE D, PROVIDENCIA HUELEN, CHILE 191	DEVELOPMENT	CHILE	-205,520.	1,304,522.	TECHNOSERVE INC.
FUNDACION TECHNOSERVE COLOMBIA - 98-1563975 CALLE 80#7-49 AP 301 BOGOTA, COLOMBIA	DEVELOPMENT	COLOMBIA	-1,135.	1,295.	TECHNOSERVE INC.
TECHNOSERVE (RF)NPC - 98-1564124 54 BATH AVENUE, 1ST FLOOR OFFICES, 54 ON BAT JOHANNESBURG, SOUTH AFRICA 2196	DEVELOPMENT	SOUTH AFRICA	-110,159.	364,458.	TECHNOSERVE INC.

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No

Part I Continuation of Identification of Disregarded Entities

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
TECHNOSERVE ZAMBIA LIMITED - 98-1563946 MWANO HOUSE, HOUSE NO. 3, MPULUNGU RD, OLYMP LUSAKA, ZAMBIA	DEVELOPMENT	ZAMBIA	20,185.	87,538.	TECHNOSERVE INC.
TECHNOSERVE ORGANISATION - 98-1563959 PO BOX 1298 MBABANE, SWAZILAND	DEVELOPMENT	SWAZILAND	-580,562.	110,744.	TECHNOSERVE INC.
TSERV SOLUCIONES PARA LA POBREZA A.C. - 98-1563929, AV. ALVARO OBREGON 270 HIPODROMO CONDESA, CUAUHEMOC, CIUDAD DE MEXICO,	DEVELOPMENT	MEXICO	1,091,908.	3,249,632.	TECHNOSERVE INC.
TNS BOTSWANA - 98-1564014 3RD FLOOR, STANDARD HOUSE, MAIL MALL GABORONE, BOTSWANA	DEVELOPMENT	BOTSWANA	302,988.	621,349.	TECHNOSERVE INC.
TECHNOSERVE SOLUTIONS TO POVERTY LTD/GTE - 98-1564115, 4B ASA STREET, OFF USUMA CLOSE, OFF GANA STREET, MAITAMA, ABUJA, NIGERIA	DEVELOPMENT	NIGERIA	100,611.	471,368.	TECHNOSERVE INC.

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
ASHWATTHA ADVISORS PVT LTD - 98-1563943, B1 - 201 CENTRE POINT, OPPOSITE BAWLA MASJID, 243A, NM JOSHI MARG, LOWER	DEVELOPMENT	INDIA	TECHNOSERVE INC.		240,565.	1,125,498.		X	N/A	X		99.00%

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a** Receipt of **(i)** interest, **(ii)** annuities, **(iii)** royalties, or **(iv)** rent from a controlled entity
- b** Gift, grant, or capital contribution to related organization(s)
- c** Gift, grant, or capital contribution from related organization(s)
- d** Loans or loan guarantees to or for related organization(s)
- e** Loans or loan guarantees by related organization(s)
- f** Dividends from related organization(s)
- g** Sale of assets to related organization(s)
- h** Purchase of assets from related organization(s)
- i** Exchange of assets with related organization(s)
- j** Lease of facilities, equipment, or other assets to related organization(s)
- k** Lease of facilities, equipment, or other assets from related organization(s)
- l** Performance of services or membership or fundraising solicitations for related organization(s)
- m** Performance of services or membership or fundraising solicitations by related organization(s)
- n** Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
- o** Sharing of paid employees with related organization(s)
- p** Reimbursement paid to related organization(s) for expenses
- q** Reimbursement paid by related organization(s) for expenses
- r** Other transfer of cash or property to related organization(s)
- s** Other transfer of cash or property from related organization(s)

	Yes	No
1a		X
1b		X
1c		X
1d		X
1e		X
1f		X
1g		X
1h		X
1i		X
1j		X
1k		X
1l		X
1m		X
1n		X
1o		X
1p		X
1q		X
1r		X
1s		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

PART I, IDENTIFICATION OF DISREGARDED ENTITIES:

NAME, ADDRESS, AND EIN OF DISREGARDED ENTITY:

TSERV SOLUCIONES PARA LA POBREZA A.C.

EIN: 98-1563929

AV. ALVARO OBREGON 270 HIPODROMO CONDESA, CUAUHEMOC

CIUDAD DE MEXICO, MEXICO 06170

PART III, IDENTIFICATION OF RELATED ORGANIZATIONS TAXABLE AS PARTNERSHIP:

NAME, ADDRESS, AND EIN OF RELATED ORGANIZATION:

ASHWATTHA ADVISORS PVT LTD

EIN: 98-1563943

B1 - 201 CENTRE POINT, OPPOSITE BAWLA MASJID, 243A, NM JOSHI MARG, LOWER PA

MUMBAI, INDIA 400013